## **David Furber**

## **Profile**

David is a successful Managing Consultant with a strong record of delivering solutions for major London carriers. He has 17 years experience in the market with a broad base of messaging, technical, implementation and architectural expertise and a wealth of successful project management and consultancy experience.

David has been a key member of many high-quality projects in the London Commercial Insurance market. Most, though not all, were in the Lloyd's sector and many involved market changes or reform.

David is recognized as an expert in London market messaging and the way it can be used to facilitate inter-actions between the market's organisations. He has substantial experience in building solution architectures using web services and more traditional integration techniques. He is up date with the range on on-going market reform initiatives.

- **Broad based:** possesses a spectrum of technical and project skills including from hands-on messaging development through solution architecture design to project management.
- Up to date and connected: has been tracking and analysing market reform initiatives for a number of years checking for impact on customers and systems. This has enabled him to provide authoritative advice not only to Room but also to many of its customers and prospects. His network of contacts gives him early awareness of the directions market reform is likely to take.
- Business Aware: regularly works with business users and understands how their priorities
  and perspectives are not always the same as IT's. He has seen Room grow from six people
  in one office to over two hundred across two continents and has worked with both large and
  small clients.
- Strong Communication: good communication is key to successful projects and David has shown he is able to work well with everyone on a project from developers and network specialists through business users to senior management.
- Determination: David believes that all problems are soluble and works resolutely to find solutions even to difficult ones.
- Successful: is known for always delivering successful, timely solutions even when the odds would seem to be against him.

## **Professional Experience – Example Assignments**

- Market Reform Project Management: Project managed ECF2 Binder Prototype, a market project to pave the way for a new market system for binders claims handling offering streamlined processes and collaborative working via either a web browser or ACORD messaging (using the proposed ECOT+ standard).
- > ACORD: has good relationship with the ACORD (both London and US) and has been active member of various ACORD working groups including:
  - The recent ECOT project to produce a claims implementation guide to work alongside EBOT (Electronic Back Office Transactions). While initially targeted on the non-bureau world, this work is also influencing the approaches being taken by Xchanging and the Lloyd's Claims Transformation project.
  - The AMS working group which originally defined the ACORD Message Service (AMS), now used as the message transport London based e-placing initiatives. Worked with AIG Claims on a prototype implementation, co-presented a paper at the ACORD conference and received an early adopter's award.
  - The placing revision working group which created the 2009-1 e-placing standard.
- ➤ E-placing implementation: Managed Room's dealing with the Lloyd's Exchange and arranged for Room to be part of the first successful two-way business message transfers across the Exchange and designed a transition strategy for Room customers wishing to take up Lloyd's Exchange, and web-services, in easy stages. Consultancy at Web Connectivity on the security model for their two-way placing interface. Also, technical project management of Room's Kinnect interface and early G6 work.
- Market Reform Office: having been an active member of some the accounting and settlement working groups during the market consultation phase, David was engaged by the market reform office to work on the technical detail which supported the business design documents. He led the work on the message sequence diagrams, including the rationalisation of the diverse claims processes into a common framework, contributed to a number of other areas of the report and reviewed the completed documents.
- ➤ David took over the project management of Room's Ipf3 development and saw it through to its launch in October 2008. Ipf3 is Room's next generation software: a web-services based application framework developed in .Net. This required working with teams in both the UK and India and ensuring that it would match the changing needs of the market.
- Project managed the turn-around of a major Subscribe implementation project one of Room's largest clients. David worked closely with the customer and technical teams to overcome the productivity and quality issues, restore customer confidence. The system went successfully into production, paving the way for future projects.
- > David designed and built Room's EDI messaging solution which has outlived the underwriting system it was designed to complement and has scaled to many times it original throughout.
- Solution architecture for solutions at two of Room's customers to meet the recent PMD (Premium Management Data) reporting requirements from Lloyd's: one using ipf3, one just using more traditional integration.
- Consultancy: Pre and post sales consultancy for most of Room customer's on messaging and all aspects of market reform.